Spencer Betts – Data Analyst

PH: 434-942-0873
Email: wsbetts@gmail.com

GitHub: wsbetts4
LinkedIn: wsbetts

EXPERIENCE
2021

NASHVILLE SOFTWARE SCHOOL   **Nashville, TN**
Data Analytics Apprentice
- Leveraged Excel, SQL, Python, PowerBI, and Tableau to drive data analytics workflow and provide actionable intelligence.
- Extracted, cleaned, transformed, and loaded data in order to create reporting and dashboarding tools to further enhance subject matter intelligence.

2019 - 2020

GEODIS   **Nashville, TN**
Manager, Project Finance
- Responsible for strategic pricing related to new business bids, implementation of successful bids, and comprehensive monthly reporting, including presentations to the executive team.
- Evaluated various new client proposals and determined drivers of financial success and risks to operational health using complex proprietary logistics and supply chain model.
- Worked with Project Finance team to drive results through development and application of data analytic tools and user interfaces.

2014 - 2017

INTEGRA CREDIT   **Chicago, IL**
Multi-functional Analyst
- Developed comprehensive financial tool to map economics of new strategic product while incorporating a complex financial structure; model used to set key product terms and define the deal structure of a strategic venture with a $25M terminal value at exit.
- Built operating dashboard to provide critical insight into current technical and operational performance. Analysis allowed team to grow 600% within 6-month period with negligible increase of indirect costs.
- Implemented and maintained suite of automated reports leveraging batch automation and PostgreSQL queries; reporting ensured compliance and monitored for critical failures across multi-brand platform.
- Equity-granted member of operational team, reporting directly to COO and co-founder; 3rd FTE hired.

2011 - 2014

UNITED STATES NAVY   **San Diego, CA**
Boatswain's Mate, 3rd Class Petty Officer, USS Cape St. George CG-71 – Deck Division
- Managed the execution of 210 line items for 5-year, comprehensive INSURV vessel inspection including extensive refurbishment of exterior hull and anchors; improved audit score 15 points over prior inspection.
- Served as primary Search and Rescue (SAR) swimmer for the ship. Completed 200+ hour training program with 40% attrition. Led vital SAR training for 14 junior Seamen, earning Flag Letter of Commendation.
- Demonstrated record of achievement: consistently rated in top tier of performance group, promoted to Petty Officer rank, and recipient of Navy & Marine Corps Achievement Medal for SAR achievements.

2009 – 2011
Seaman, SEAL Training
- Completed Basic Training course for specialized recruits after successfully qualifying for SEAL school. Scored perfect score on written exam required and finished in top tier of 300-person class.
- Completed intensive, 8-week Phase 1 of BUD/S course, including infamous "Hell Week", and finished the first third of Phase 2, open-circuit dive training. Forced to withdraw due to medical necessity.

EDUCATION

VANDERBILT UNIVERSITY   **Nashville, TN**
OWEN GRADUATE SCHOOL OF MANAGEMENT
Master of Business Administration, May 2019
Concentration(s): Finance and Strategy
- GPA - 3.567, GMAT - 710

UNIVERSITY OF VIRGINIA   **Charlottesville, VA**
Bachelor of Arts, May 2007
Major: Psychology, Economics

ADDITIONAL
- Interests: avid outdoorsman; earnest ultra-marathon runner; vintage Nike/Air Jordan collector.
- Computer Skills: PostgreSQL, PowerBI, Python.